

Curriculum Vitae

Company Name: KanPro Aps
Company No (CVR): 42364525

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Danmark

Owner: Lars Kanstrup Joergensen

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Education

Jan. 2010 – Jun. 2013 Bachelor of Technology Management and Marine Engineering (MARTEC, Frederikshavn)
Aug. 2002 – Jun. 2004 Dairy Technologist (ASc) (Dalum Technical Collage)
Aug. 1997 – Oct. 2000 Certified dairyman (Dalum Technical College)

Key competences

- CAPEX and Tender Management
- Dairy and Process Technology
- Reporting to steering committee
- Project- and Sales Management
- Contract Management
- Planning Management
- Budget Management
- Resources Management
- Occupational health and safety
- Process design and review
- URS for process installations
- P&ID
- Item Lists
- Machine layout
- Quality control
- Site Management and supervision
- On-site Commissioning Management
- Performance Management
- Documentation

Work area

- Evaporator and Dryer
- Mixing technology
- Cheese plants
- Fermentation and bioreactor
- Raw product reception
- Separation
- Membrane Filtration
- Silo and Tanks
- Filling and packaging
- Pasteurization
- Extended shelf life (ESL)
- Ultra high temperature (UHT)
- General process integration
- CIP/SIP Plant

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Work Experience

Aug 2013 – Apr. 2021

Tetra Pak Denmark A/S

Project Manager in Tetra Pak, High Shear Mixer Factory (Scanima) where I was leading the development and production of customized mixers. In this role I took the responsibility to capture customer requirements and convert these into a high performing mixer solution.

Commercial Project Manager (Pre-Project Manager) in the Nordic countries. In that position, I did technical support in process solutions within Dairy, Beverage, Prepared Food, Cheese, Ice Cream & Cosmetics segments to our Sales management team. In close cooperation with the Market Area Sales Responsible, I took the initial dialogue with customers for capturing their needs and expectations. Furthermore, I was leading drafting of technical solutions and cost calculations for projects, highlighting risks and negotiated final contracts.

Project Manager in Tetra Pak OFCE organization, supporting 10+ mio EUR pre-project managers, driving consistency with Global Account management by supporting Tetra Pak biggest accounts sales management teams, ensuring full global compliance between our market offices, business units and the customer's investment strategy, negotiation global commercial conditions for both Capex and Opex.

Furthermore, I lead other customer management (Unilever/Lactalis) awareness and alignment of technical specifications, business development and future growth.

- TINE, Norway – New Greenfield Dairy
- Valio, Lapinlahti Finland – New semi-hard Cheese Line
- Žemaitija Pienas, Lithuania – New semi-hard cheese line
- Norrmejerierne, Sweden – Lactose free Plant
- Oatly, Landskrona Sweden – Oatgurt Fermentation Line
- Arla Foods Linköping, Sweden - ESL lactose free plant
- Arla Foods Brenderup, Denmark – Milk Handling & Pre-treatment Process, Mozzarella cheese production
- Arla Foods, Arinco Denmark – Phoenix
- Arla Foods, Slagelse Denmark – Capacity upgrade (Spectra)
- Arla Foods, Götene Sweden – New Cheese & Whey Line (Fanny)
- Mille Food, Denmark – Oat Drink Line
- Nestle, Netherlands – Google 2

Aug 2009 – Jan 2010

GRUNDFOS Biobooster A/S

Service and Operation Engineer. Responsible for scheduled service tasks on water treatment plants, commissioning of new installations, troubleshooting in large and small scale (mechanical or SW) and general assistance for the service technicians.

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Jul 2006 – Jul 2009

SPX APV

Employed as commissioning engineer primary on dairy processing equipment. Worked with finalizing of PI-drawings from quotation to As-Build drawings, calculations of process equipment, technical support for installation staff, management of final commissioning and delivery to customers.

Almarai, Al-Karj, Saudi Arabia – Commissioning of various processing equipment with different level of size and complexity
Mlekpól, Poland – Commissioning of a complete semi-hard cheese line
Nestlé, Indiana, USA – New UHT factory

Oct 2000 – Jun 2006

Various dairy plants

Skilled Dairyman. Cheese production and operator on evaporator and spray dryer plants.

IT experience

- Microsoft Office
- Microsoft Project
- AutoCAD 2D
- Catia 3D

Courses

Sep. 2020 Project Planning and Execution (PMI course)
Oct. 2018 Mastering the Tetra Pak portfolio
Sep. 2018 A3 platform for TS managers
Oct. 2017 Project Planning, Analysis and Control (PMI course)
Sep. 2016 Negotiation Skills & Contracting for Project Managers (PMI course)
May 2016 Environmental Performance and TCO for Processing Equipment
Mar. 2016 Key Component Sales (Processing Equipment)
Mar. 2015 Project leadership, Management & Communications (PMI course)
Sep. 2012 Safety course for working on voltage-carrying panels & electrical installations
Apr. 2002 Process industry service operators training course level 1 & 2